

Bexar County Emergency Services District No. 4
26217 Ralph Fair Road
Boerne, TX 78015
www.bcesd4fr.org



REQUEST FOR PROPOSALS (RFP)

Vehicle Leasing and Upfitting Services

I. INTRODUCTION

Bexar County Emergency Services District No. 4 (“District”) is requesting sealed proposals from qualified vendors to provide **vehicle leasing services inclusive of all required emergency service upfitting**.

The intent of this RFP is to secure a **turnkey solution**, including procurement, financing/lease structure, delivery, and full upfitting of command and support vehicles in accordance with the specifications attached hereto.

II. PROJECT OVERVIEW

The District intends to lease the following vehicles:

- **1 – Chevrolet Tahoe PPV (Chief Vehicle) – Fully Upfitted**
- **1 – Chevrolet Silverado 1500 4x4 – Decals Only (Fire Prevention/Training)**
- **3 – Chevrolet Silverado 1500 4x4 – Fully Upfitted (Assistant Chief, Division Chief, Medical Director)**
- **1 – Chevrolet Silverado 1500 4x4 MOF – Fully Upfitted**

All vehicles shall be **Police Pursuit Vehicle (PPV) or equivalent public safety packages**, where applicable.

III. SCOPE OF SERVICES

The selected vendor shall provide a **comprehensive, turnkey lease solution**, including but not limited to:

1. Vehicle Procurement

- Supply new model year vehicles meeting or exceeding specifications
- Ensure vehicles are properly configured for emergency services use

2. Upfitting (REQUIRED)

- Provide complete upfitting services in accordance with **attached specifications**
- Upfitting shall include (as applicable):
 - Emergency lighting and sirens

- Console systems and electronics mounting
- Communications equipment accommodations
- Striping/decals
- Power distribution systems
- Any additional components outlined in specifications

Vendors must:

- Include **all upfitting costs** in proposal
- Identify subcontractors (if applicable)
- Provide warranty and service details

3. Leasing Structure

- Provide lease proposals based on:
 - **48-month term (preferred)**
 - Estimated **25,000 miles per year**
- Include:
 - Payment schedules
 - Interest rates / implicit rates
 - Residual values
 - Early payoff terms
 - Prepayment options

4. Delivery & Coordination

- Coordinate vehicle ordering and upfit installation timeline
- Ensure synchronized delivery of vehicles and equipment
- Provide estimated delivery schedule

5. Warranty & Support

- Manufacturer warranty details
- Upfitting warranty coverage
- Service and maintenance support (if offered)

IV. SPECIFICATIONS

Detailed vehicle and upfitting specifications are to be requested.

Vendors must:

- Meet or exceed all specifications
- Clearly identify any deviations

V. PROPOSAL REQUIREMENTS

Proposals shall include:

1. Company Information

- Firm name, address, and contact information
- Experience with public safety fleet leasing
- References from similar governmental entities

2. Vehicle Proposal

- Detailed vehicle descriptions
- Confirmation of compliance with specifications

3. Upfitting Proposal

- Detailed breakdown of all upfitting components
- Description of installation process
- Identification of subcontractors (if used)

4. Lease Proposal

- Monthly payment per vehicle
- Total lease cost
- Interest/finance terms
- Residual values

5. Delivery Timeline

- Estimated production and delivery schedule

6. Exceptions

- Any deviations from specifications or terms

VI. EVALUATION CRITERIA

Proposals will be evaluated based on:

- Compliance with specifications
- Total cost and lease structure
- Vendor experience with public safety fleets
- Quality and completeness of upfitting
- Delivery timeline
- References and past performance

VII. SUBMISSION INSTRUCTIONS

Sealed proposals shall be submitted no later than:

BY CLOSE OF BUSINESS MAY 27, 2026

Submit to:

Bexar County ESD No. 4

Attn: Lee Standley, Fire Administrator

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VIII. GENERAL CONDITIONS

- The District reserves the right to reject any or all proposals
- The District may award to the vendor providing **best value**, not necessarily lowest price
- The District may request interviews or additional information
- The District reserves the right to negotiate terms

IX. PROCUREMENT AUTHORITY

This procurement is conducted in accordance with applicable Texas law governing Emergency Services Districts and competitive procurement requirements.

X. CONTACT INFORMATION

For questions regarding this RFP, contact:

Lee Standley, MS, CPM

Fire Administrator

Bexar County Emergency Services District No. 4

(210) 698-1593

lstandley@bcesd4fr.org

Bexar Co. ESD #4 Fire/Rescue
26217 Ralph Fair Rd.
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210-698-1593



Command Vehicle Spec Sheet

PURPOSE: Provide guidance on vehicle specs and upfitting required for Bexar County ESD 4 Fire Rescue RFP vehicle leasing and upfitting services.

Vehicle 1 – Chevrolet Tahoe PPV (Chief Vehicle) – Fully Upfitted

Selected Model and Options

MODEL

CODE	MODEL
CK10706	2026 Chevrolet Tahoe 4WD 4dr Commercial

COLORS

CODE	DESCRIPTION
GAZ.	Summit White

SUSPENSION PKG

CODE	DESCRIPTION
Z56	Suspension Package, heavy-duty, police rated.

EMISSIONS

CODE	DESCRIPTION
FE9	Emissions, Federal requirements

ENGINE

CODE	DESCRIPTION
L84	Engine, 5.3L EcoTec3 V8

TRANSMISSION

CODE	DESCRIPTION
MHU	Transmission, 10-speed automatic

GVWR

CODE	DESCRIPTION
C6G	GVWR, 7600 lbs. (3447 kg)

AXLE

CODE	DESCRIPTION
GUS	Rear axle, 3.23 ratio

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION
1FL	Commercial Preferred Equipment Group

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Chevrolet Tahoe Upfitting

- 57-4045 - WESTIN HDX GRILLE GUARD - 2021 TAHOE
- 60056419 - ROMIK RUNNING BOARDS TAHOE
- FSV-IEXD - WHELEN INNER EDGE DUO WECANX SLICKTOP - IE XD1225 - DUO FST DUO RST C399 VSG1FI CCTL C399SP SA315P SAK
- BSFW54X - WHELEN INNER EDGE FST WCX SOLO OR DUO 12-LIGHT 2021 TAHOE *BSSP2XJW 12 light, 6 Red/White Driver, 6 Blue/White Passenger, DUO
- BS54 - WHELEN INNER EDGE RST WCX 10 LIGHT CHEVY TAHOE 2021 *BSSP2 JA 10 light, 5 Red/ Amber Driver, 5 Blue/Amber Passenger, DUO
- C399 - WHELEN CENCOM CORE WCX CONTROL CENTER CONTROL HEAD SOLD SEPARATELY. CCTL*
- C399SP - WHELEN SCANPORT KIT FOR C399 CORE
- CCTL7 - WHELEN WECANX CENCOM CORE CONTROL HEAD 21 BUTTON WITH SLIDE
- SA315U - WHELEN 100 WATT SIREN SPEAKER
- SAK1 - WHELEN SA-315 MOUNT KIT UNIVERSAL
- VSG1F1 - WHELEN VERI ON FRONTLINE VSG, INSTALL KIT, INTERIOR MOUNT ANTENNA & 5 YEARS OF CORE+ FEATURE SET.
- TSS0JC - WHELEN T-SERIES SURFACE MOUNT TRIO R/B/W 2 - Front grill guard mesh surface mount lower - R/B Flash White steady Takedown/ Scene 2 - Front grill guard uprights - FSV-SB - R/B Flash White steady Takedown / Scene 6 - Side running boards 3 per side - White steady Alley / Scene
- TSS0JG - WHELEN T-SERIES SURFACE MOUNT TRIO R/B/G 2 - Front grill guard mesh surface mount upper - R/B Flash Green command
- CEM24 - WHELEN WECANX 24 OUTPUT EXPANSION MODULE
- CEM16 - WHELEN WECANX 16 OUTPUT EXPANSION MODULE
- RPWD54 - WHELEN ION REAR PILLAR WC DUO 2021 TAHOE***OEI2L x 2 & OEI2J x 4
- FSV-SB - INNOVATIVE SWIVEL BRACKET UNIVERSAL - PAIR-Front grill guard uprights TSS0JC
- PP-2025-TAH-FS - PLASTIX PLUS 2025 CHEVY TAHOE FULL SI E CENTER CONSOLE INCLUDES ARM REST PAD
- HAVIS BRACKET FOR WHELEN CENCOM REMOTE HEAD
- HAVIS 1 PIECE 3.5IN BRACKET FOR MOTOROLA APX-4500
- MAGNETIC MIC SINGLE UNIT CONVERSION KIT
- C-HDM-204 - HAVIS 8.5IN HEAVY DUTY TELESCOPING POLE SIDE MOUNT SHORT HANDLE
- C-MD-112 - HAVIS 11IN SLIDE OUT LOCKING SWING ARM WITH MOTION ADAPTER
- CG-X - HAVIS CHARGE GUARD SELECT
- GRAPHICS-1FSV - Bexar County ESD 4

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Vehicle 2 – Chevrolet Silverado 1500 PPV 4x4 (Fire Prevention/Training) – Badging
Selected Model and Options

MODEL

CODE	MODEL
CK10543	2026 Chevrolet Silverado 1500 4WD Crew Cab 147" Work Truck

COLORS

CODE	DESCRIPTION
GAZ.	Summit White

SUSPENSION PKG

CODE	DESCRIPTION
Z56	Suspension Package, heavy-duty, police rated.

EMISSIONS

CODE	DESCRIPTION
FE9	Emissions, Federal requirements

ENGINE

CODE	DESCRIPTION
L84	Engine, 5.3L EcoTec3 V8

TRANSMISSION

CODE	DESCRIPTION
MHU	Transmission, 10-speed automatic

GVWR

CODE	DESCRIPTION
C6G	GVWR, 7100 lbs. (3447 kg)

AXLE

CODE	DESCRIPTION
GUS	Rear axle, 3.23 ratio

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION
1FL	Work Truck Preferred Equipment Group

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION
9C1	Police Pursuit Package PCV
WT	Convenience Package
PQA	WT Safety Package
Z71	Z71 Off-Road Package
Z82	Trailer Package

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Chevrolet Silverado (Fire Prevention/Training)

- 57-3955 – WESTIN 19-C SILVERADO 1500 BLACK HDX GRILLE GUARD
- GS19C-SE-DX – DIAMONDBACK SE 2 LID BED COVER SILVERADO 1500 5FT 10IN BED RUGGED BLACK
- GRAPHICS-1FSV - Bexar County ESD 4

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**Vehicle 3 – Chevrolet Silverado 1500 PPV 4x4 (MOF) – Fully Upfitted plus Kussmaul
Selected Model and Options**

MODEL

CODE	MODEL
CK10543	2026 Chevrolet Silverado 1500 4WD Crew Cab 147” Work Truck

COLORS

CODE	DESCRIPTION
GAZ.	Summit White

SUSPENSION PKG

CODE	DESCRIPTION
Z56	Suspension Package, heavy-duty, police rated.

EMISSIONS

CODE	DESCRIPTION
FE9	Emissions, Federal requirements

ENGINE

CODE	DESCRIPTION
L84	Engine, 5.3L EcoTec3 V8

TRANSMISSION

CODE	DESCRIPTION
MHU	Transmission, 10-speed automatic

GVWR

CODE	DESCRIPTION
C6G	GVWR, 7100 lbs. (3447 kg)

AXLE

CODE	DESCRIPTION
GUS	Rear axle, 3.23 ratio

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION
1FL	Work Truck Preferred Equipment Group

ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION
9C1	Police Pursuit Package PCV
WT	Convenience Package
PQA	WT Safety Package
Z71	Z71 Off-Road Package
Z82	Trailer Package

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Chevrolet Silverado (MOF)

- 57-3955 - WESTIN 19-C SILVERADO 1500 BLACK HDX GRILLE GUARD
- GS19C-SE-DX - DIAMONDBACK SE 2 LID BED COVER SILVERADO 1500 5FT10IN BED RUGGED BLACK
- BAJA DESIGNS S8 STRAIGHT LED LIGHT BAR (20" DRIVING/COMBO)- Grill guard mesh mount
- 640115 - BAJA DESIGNS ON/OFF WIRING HARNESS FOR ONX6 & S8
- FSV-EB2SP3-54-X - WHELEN 54IN LEGACY LIGHTBAR SMOKED LENS CORE PACKAGE.
- MKAJ101 - WHELEN ADJ LIGHTBAR MOUNT KIT #101 2021+ TAHOE 2019+CHEVY SILVERADO
- C399 - WHELEN CENCOM CORE WCX CONTROL CENTER CONTROL HEAD SOLD SEPARATELY. CCTL
- C399SP - WHELEN SCANPORT KIT FOR C399 CORE
- CCTL7 - WHELEN WECANX CENCOM CORE CONTROL HEAD 21 BUTTON WITH SLIDE
- SA315U - WHELEN 100 WATT SIREN SPEAKER
- SAK1 - WHELEN SA-315 MOUNT KIT UNIVERSAL
- VSG1F1 - WHELEN VERIZON FRONTLINE VSG, INSTALL KIT, INTERIOR MOUNT ANTENNA & 5 YEARS OF CORE+ FEATURE SET.
- TSS0JC - WHELEN T-SERIES SURFACE MOUNT TRIO R/B/W 2 - Front grill guard mesh surface mount lower - R/B Flash White steady Takedown/ Scene 2 - Front grill guard uprights - FSV-SB - R/B Flash White steady Takedown / Scene
- TSS0JG - WHELEN T-SERIES SURFACE MOUNT TRIO R/B/G 2 - Front grill guard mesh surface mount upper - R/B Flash Green command 2 - Rear bumper surface mount - R/B Flash Green command
- CEM24 - WHELEN WECANX 24 OUTPUT EXPANSION MODULE
- CEM8 - WHELEN WECANX 8 OUTPUT EXPANSION MODULE
- FSV-SB - INNOVATIVE SWIVEL BRACKET UNIVERSAL – PAIR - Front grill guard uprights TSS0JC
- PP-2019-CHPU-FS - PLASTIX PLUS 2019 CHEVY SILVERADO CENTER CONSOLE & ARM REST PAD 1500 SSV OR WT MODEL NO TRAILER BRAKE CONTROLLER
- HAVIS BRACKET FOR WHELEN CENCOM REMOTE HEAD
- HAVIS 1 PIECE 3.5IN BRACKET FOR MOTOROLA APX-4500
- MAGNETIC MIC SINGLE UNIT CONVERSION KIT
- C-HDM-204 - HAVIS 8.5IN HEAVY DUTY TELESCOPING POLE SIDE MOUNT SHORT HANDLE
- C-MD-112 - HAVIS 11IN SLIDE OUT LOCKING SWING ARM WITH MOTION ADAPTER CG-X - HAVIS CHARGE GUARD
- SELECTGRAPHICS-1FSV - Bexar County ESD 4
- 091-266-12-40-RCP – KUSSMAUL CHIEF SERIES SMART CHARGER 4012 WITH REMOTE
- 091-55-266-BLK - KUSSMAUL STATUS CENTER DIGITAL OLED COVER BLACK
- 091-55-20-120-BLK – KUSSMAUL AUTO EJECT 20 WITH BLACK DOOR

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Vehicle 4-6 – Chevrolet Silverado 1500 PPV 4x4 (AC, DC, and MD) – Fully Upfitted

Selected Model and Options

MODEL

CODE	MODEL
CK10543	2026 Chevrolet Silverado 1500 4WD Crew Cab 147" Work Truck

COLORS

CODE	DESCRIPTION
GAZ.	Summit White

SUSPENSION PKG

CODE	DESCRIPTION
Z56	Suspension Package, heavy-duty, police rated.

EMISSIONS

CODE	DESCRIPTION
FE9	Emissions, Federal requirements

ENGINE

CODE	DESCRIPTION
L84	Engine, 5.3L EcoTec3 V8

TRANSMISSION

CODE	DESCRIPTION
MHU	Transmission, 10-speed automatic

GVWR

CODE	DESCRIPTION
C6G	GVWR, 7100 lbs. (3447 kg)

AXLE

CODE	DESCRIPTION
GUS	Rear axle, 3.23 ratio

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION
1FL	Work Truck Preferred Equipment Group

ADDITIONAL EQUIPMENT - PACKAGE

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